



Barbara Crowther &lt;bacrowther@sevier.utah.gov&gt;

## Voting Equipment Demonstration Open House August 2, 2017 from 2pm to 7pm

1 message

**Jennifer Storie** <jenstorie@utah.gov>

To: vsug@utah.gov

Tue, Jul 25, 2017 at 5:03 PM

Dear County Clerk,

On May 16, 2017 the Voting Equipment Selection Committee, commissioned by the Lt. Governor, issued an RFP for a statewide cooperative contract to purchase voting equipment. Five vendors responded to the RFP. As part of the process of evaluating these responses, our office is hosting a public demonstration for each vendor to showcase their equipment to the public. The public will have an opportunity to provide feedback to the RFP evaluation committee.

You are invited to attend this open house demonstration of voting equipment to be held at the Utah State Capitol in the Hall of Governors (first floor), on August 2, 2017, from 12:00 p.m. to 7:00 p.m. All five vendors listed below will be presenting their equipment for review. We encourage you and your staff to attend and fill out the surveys as we value your opinions.

Next week the RFP committee will also be reviewing the voting equipment in private presentations by each vendor. A few county clerks have asked whether they may attend the RFP committee presentations. These presentations follow a carefully structured schedule throughout the week. State policy requires those attending to attend all five presentations so that each vendor has the same presentation experience and each vendor is evaluated in the same environment. If you are interested in attending each presentation, please contact me for more information.

Our office will also be inviting other elected officials, including county commissioners, to attend the public demonstration in order to obtain their feedback.

If you have any questions regarding this please let us know.

Vendors: Clear Ballot, Dominion, ES&S, Hart Intercivic and Unisyn.

Sincerely,

Jen Storie  
Office of the Lieutenant Governor  
State of Utah  
801-538-1746

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Barbara Crowther &lt;bacrowther@sevier.utah.gov&gt;

## Voting Equipment Award Justification

2 messages

**Jennifer Storie** <jenstorrie@utah.gov>  
To: Barbara Crowther <bacrowther@sevier.utah.gov>  
Cc: mjthomas <mjthomas@utah.gov>

Thu, Sep 21, 2017 at 5:24 PM

Dear Barb,

Please see attached. Let us know if you have any questions.

Sincerely,

Jen Storie  
Office of the Lieutenant Governor  
State of Utah  
801-538-1746

**221208-565445152WA17018 Award Justification (2).docx**  
24K

**Barbara Crowther** <bacrowther@sevier.utah.gov>  
To: Jennifer Storie <jenstorrie@utah.gov>

Fri, Sep 22, 2017 at 8:46 AM

Thank you!  
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--  
Barbara Crowther  
Deputy Clerk/Auditor  
Sevier County

## WA17018 Voting Systems Award Justification

### **Results:**

The Voting Systems RFP Evaluation Committee determined that the proposal submitted by Election Systems & Software (ES&S) of Omaha, Nebraska provides the best value to the State and counties.

### **Evaluation Process:**

Proposals were evaluated in accordance with Part 7 of the Utah Procurement Code by an Evaluation Committee comprised of representatives from the Lieutenant Governor's Office, various counties across the State of Utah, and a representative for voters with disabilities. A representative from State Purchasing attended the evaluation committee meetings to ensure that the process outlined in the Procurement Code was followed but was not a voting member of the evaluation committee.

A request for proposals (RFP) was issued by the State to select a vendor to provide Voting Systems. Under Utah Code 63G-6a-702(2), the RFP process was used because criteria other than cost were considered important in determining which proposal provides the best value to the State. These other factors (other than cost) were highly significant in determining which vendor's proposal provided the best value to the State. The following paragraphs describe each scoring category and explain and compare the scores assigned to each proposal by the State's evaluation committee.

### **1. Qualifications**

The Mandatory Minimum Requirements in the RFP related to the following six (6) categories:

1. Certification
2. Requirements of Utah Code Annotated UCA Chapter 20A
3. Election Management System
4. Tabulation System(s)
5. Accessible Voting System
6. Support and Training

Five (5) Offerors were deemed responsive and responsible. The State Evaluation Committee focused its evaluations on the Technical Criteria, discussed in the next section.

### **2. Methodology and Approach**

Sub-sections (a) through (d) below reflect the four (4) categories of the Technical Criteria of the RFP.

- a. **Election Management System (EMS):** All of the responding vendors proposed an EMS that represented an improvement upon the current system used in Utah. The ES&S EMS provides a more efficient and intuitive process for ballot layout and design, and provides import and export capabilities that facilitate the exchange of data between Utah's statewide voter registration database (VISTA) and the proposed EMS.
- b. **Tabulation System(s):** The proposal from ES&S provided a solution for all of Utah's counties, from the most populous to the least populous counties, and those that have adopted all mail-ballot elections as well as those that use the traditional polling place model. ES&S

provides various options for scanning and tabulating paper ballots for counties with varying numbers of registered voters. The proposed high speed tabulators will reduce ballot processing time and provide a more efficient process for adjudicating ballots that cannot immediately be scanned (blank ballots, write-ins, ballots where a voter has marked more than the acceptable number of candidates, or ballots that are otherwise unreadable by the scanners). Other offerors also proposed efficient methods for adjudicating ballots.

ES&S provides equipment that is built exclusively for elections. ES&S' proposal notes that, "Providing purpose-built equipment allows ES&S to enhance system security, maintain the necessary federal and state certified parts, and increase the life expectancy of the voting system for at least 15 years." ES&S received high scores from the evaluation committee on the reliability, durability and security of its tabulation systems.

As the nation's largest voting equipment vendor ES&S also provides the state or counties with the option of purchasing additional election-related products that will work with other aspects of the ES&S system.

- c. **Accessible Voting System:** The ES&S accessible voting solution combines paper-based voting with touch-screen technology to meet the needs of voters with disabilities as well as provide a permanent paper record, as required by Utah statute. During the evaluation process offerors for this solicitation were asked to participate in a public demonstration of their proposed voting system solutions. The public responded to survey questions on each of the offerors' solutions, including dedicated questions regarding the accessible voting system. The public found the ES&S equipment easy to use and had confidence in casting their votes on the proposed system. Other proposed systems also received positive reports from technical experts advising the evaluation committee accessibility, representing an improvement on the current accessible voting system used in Utah.
- d. **Support and Training:** ES&S is a well-established company with a good reputation amongst election officials throughout the country, and is the best positioned to be able to support a roll-out of new equipment in multiple counties in Utah simultaneously. The company has supported multiple statewide implementations of new voting equipment in the past and nationwide. ES&S provides support and maintenance plans at different levels of service and price points, so that counties can select the option that best meets their individual needs.

Vendor	Technical Points Received (of 1200 Possible Points)
Vendor A	918.9
<b>Election Systems &amp; Software</b>	830.9
Vendor B	833.3
Vendor C	598.3
Vendor D	711.9

Offerors that achieved a minimum score threshold of 720 for scoreable technical criteria proceeded to the final stage, cost proposal evaluation. Election Systems & Software, Vendor A, and Vendor B each met the minimum score threshold.

### 3. Cost

Offerors presented cost proposals for five (5) example counties representative of different populations and voting methods in Utah. Cost was scored as described in the RFP using the following cost formulas:

The offeror with the lowest total cost per Example County will receive 80 points. A total of 400 total cost points possible. All other offerors will receive a portion of the Example County cost points based on what percentage higher their Example County cost is than the lowest Example County cost. An offeror whose total cost is more than double (200%) the Lowest Proposed Price will receive no points. The formula to compute the points is: Cost Points x (2- Proposed Price/Lowest Proposed Price).

Cost made up 25% of the total evaluation criteria, with a maximum of 80 points possible per Example County with a total of 400 cost points possible.

	Vendor A	Election Systems & Software	Vendor B
<b>Example County 1</b>	\$2,760,929.48	\$1,078,338.20	\$1,849,818.00
<b>Points for Ex Cty 1</b>	0.00	80	22.77
<b>Example County 2</b>	\$928,847.19	\$590,499.80	\$747,208.00
<b>Points for Ex Cty 2</b>	34.16	80	58.77
<b>Example County 3</b>	\$384,812.96	\$412,811.92	\$433,147.00
<b>Points for Ex Cty 3</b>	80	74.18	69.95
<b>Example County 4</b>	\$264,142.97	\$148,565.64	\$245,911.00
<b>Points for Ex Cty 4</b>	17.76	80	27.58
<b>Example County 5</b>	\$170,517.45	\$83,008.80	\$127,978.00
<b>Points for Ex Cty 5</b>	0.00	80	36.66
<b>Total Cost Points Received</b>	131.92	394.18	215.73

#### Conclusion:

	Total Points Received (of 1600 Possible Points)
Vendor A	1050.8
Election Systems & Software	1225.0
Vendor B	1049.0

Based on the justifications and final scores outlined above, it is the opinion of the State Evaluation Committee that award of a contract to Election Systems & Software provides the best value to the State.



Barbara Crowther &lt;bacrowther@sevier.utah.gov&gt;

## State Cooperative Contract w/ES&S Information

1 message

**Jennifer Storie** <jenstorie@utah.gov>  
To: vsug@utah.gov

Thu, Jan 18, 2018 at 11:23 AM

Dear County Clerk/Election Official,

Many of you already know about the completed State cooperative contract with ES&S for new elections equipment. The opportunity to have an election system with State contracted prices allows each county to take advantage of a lower locked in price for the life of the 10 year contract.

The contract process with ES&S was overseen by our office in conjunction with State Purchasing, and they have expressed their desire to help each county through the process of purchasing equipment from ES&S. We know this is a big monetary and time commitment and we want to ensure that each county feels their needs are being met.

The most current contract language and amendments can be found on Purchasing's website using this link and choosing contract #AR2762, or by visiting [purchasing.utah.gov](http://purchasing.utah.gov). Any specific questions referencing the language of the contract can be asked by emailing or calling Windy Aphayrath in State Purchasing at [waphayrath@utah.gov](mailto:waphayrath@utah.gov) or (801) 538-3026. Our office would also be happy to answer any questions as well.

Sincerely,

Jennifer Storie  
Office of the Lieutenant Governor  
State of Utah  
801-538-1746  
lg.utah.gov

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Barbara Crowther &lt;bacrowther@sevier.utah.gov&gt;

## Electronic Pollbook Contract

7 messages

**Mark Mitchell** <markm@utah.gov>  
To: VSUsersGroup Voting-Systems-Users-Group <vsug@utah.gov>

Mon, May 6, 2019 at 8:35 AM

Good morning!

### **Electronic Pollbook Contract**

We are pleased to announce that the state has completed negotiations and now has a fully executed contract with KnowInk for electronic pollbook services. Here's a link to the contract and associated documentation:  
<https://statecontracts.utah.gov/Contract/Details/PD3126-Specialized-Technology-Systems-and-Tools%7C856900a4-4117-49df-909d-3d1db4fb5634>

### **VISTA Local Decommission**

Based on previous discussions with the counties, it appears that none of the counties are planning to use VISTA Local from this point forward. We plan to decommission that application unless we hear differently within the next week.

Warm regards,

**Mark B. Mitchell**  
Director of Elections Systems  
Office of the Lieutenant Governor  
State of Utah  
markm@utah.gov  
(801) 538-9581

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**Marilyn Gillette** <mgillette@tooeleco.org>  
To: Mark Mitchell <markm@utah.gov>, VSUsersGroup Voting-Systems-Users-Group <vsug@utah.gov>

Mon, May 6, 2019 at 10:46 AM

*Are we going to have a group training on the ipads or will each of us have to pay the \$2,000 onsite training?*

Marilyn

*Marilyn K. Gillette*

*Tooele County Clerk  
47 S. Main, Suite #318  
Tooele, UT 84074*

*435-843-3148/435-830-5463  
mgillette@tooeleco.org*



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**Karla Johnson** <clerkkj@kane.utah.gov>

Mon, May 6, 2019 at 12:10 PM

To: Marilyn Gillette <mgillette@tooeleco.org>, Mark Mitchell <markm@utah.gov>, VSUsersGroup Voting-Systems-Users-Group <vsug@utah.gov>

Let's do it together!!!

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**Mike Wilkins** <mwilkins@uintah.utah.gov>

Mon, May 6, 2019 at 12:49 PM

To: Mark Mitchell <markm@utah.gov>

Cc: VSUsersGroup Voting-Systems-Users-Group <vsug@utah.gov>

I would suggest a meeting/training with Knowink and ES&S to coordinate what services are going to be provided by whom and ultimately what do we purchase from Knowink.

**Michael W. Wilkins**  
**Uintah County Clerk-Auditor**  
147 East Main  
Vernal, UT 84078  
435-781-5362

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**Marilyn Gillette** <mgillette@tooeleco.org>

Mon, May 6, 2019 at 1:01 PM

To: Mike Wilkins <mwilkins@uintah.utah.gov>, Mark Mitchell <markm@utah.gov>

Cc: VSUsersGroup Voting-Systems-Users-Group <vsug@utah.gov>

*I'd also like to discuss how/when we get the money from the state to pay for the pads.*

Marilyn

*Marilyn K. Gillette*

Tooel County Clerk

47 S. Main, Suite #318

Tooel, UT 84074

435-843-3148/435-830-5463

mgillette@tooeleco.org



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**Mark Mitchell** <markm@utah.gov>

Mon, May 6, 2019 at 1:02 PM

To: Marilyn Gillette <mgillette@tooeleco.org>

Cc: Mike Wilkins <mwilkins@uintah.utah.gov>, VSUsersGroup Voting-Systems-Users-Group <vsug@utah.gov>

These are all great questions. We're trying to get contact and implementation details put together. We'll pass them along as soon as we get them.

Best,

**Mark B. Mitchell**

Director of Elections Systems

Office of the Lieutenant Governor

State of Utah

markm@utah.gov

(801) 538-9581

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**Justin Lee** <justinlee@utah.gov>

Mon, May 6, 2019 at 1:16 PM

To: Marilyn Gillette <mgillette@tooeleco.org>

Cc: Mike Wilkins <mwilkins@uintah.utah.gov>, Mark Mitchell <markm@utah.gov>, VSUsersGroup Voting-Systems-Users-Group <vsug@utah.gov>

Counties could request money from either the HAVA funds, or from each county's portion of the \$500,000 ongoing that we will open up for use starting July 1. We'll send out more specific details on that, as was mentioned at UAC.

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Justin Lee  
Director of Elections  
Office of the Lieutenant Governor  
State of Utah  
801.538.1129  
justinlee@utah.gov

On Mon, May 6, 2019 at 1:01 PM Marilyn Gillette <mgillette@tooeleco.org> wrote:

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